

ORGANIZATION PROFILE

- Institution Name** : Himpunan Usaha Kecil Eksportir Indonesia (**HUKEI**)/
Indonesia Small Business Exporters Consortium (**ISBEC**)
- Founded** : Jakarta, 25 January 1993 (formally)
Founder : Erwin Elias and Lily Yuliani
Counsellor : Drs.Anwar Suprijadi MSc,
(Director General Small Business Development-
Ministry Cooperative & Small Business RI.
Decreed by Ministry of Cooperative & Small Business
Republik Indonesia, 1996
- Legal Status** : Akte Notaris Arnasya A. Pattinama SH,
No. 21/W/2002 date 24 Juni 2002, Jakarta (renewal)
- Structure & Function** :
see attachment enclosed
- Person in Charge** :
* The National Policy Reengineering Board,
Erwin Elias MM, PhD, Director/Team Leader
* The National Executive Board,
Lily Yuliani MBA, President
- Secretariat** :
e-mail : hukei@cbn.net.id
hukei.isbec@gmail.com
- Partnership Institutions** :
The National & Local Government,
a. State Ministry of Cooperative and SME's RI
b. Ministry of Industry and Trade RI
c. Ministry of Foreign Affairs RI
d. Ministry of Agriculture RI
e. Ministry of Home Affairs RI
f. BAPPENAS RI
g. National Standardization Board (BSN) RI
h. DKI Jakarta Raya Region Office Trade and Industry
i. DKI Jakarta Raya Province Government
j. South Sulawesi Province Government
k. West Kalimantan Province Government
l. Bekasi Regency & City Regional Government-
West Java Province
m. Karo Regency & Parliament Regional Government-
North Sumatra Province

The International Donor, Government Bodies & The UN,
a. USAID
b. JETRO
c. JICA
d. United Nations Development Programme (UNDP)

- e. Asian Development Bank (ADB)-HQ
- f. The World Bank-HQ and IFC
- g. Italiane Commerce Estero (ICE)
- h. The Asia Foundation
- i. Pacific Resources Exchange Centre (PREX)-Japan
- j. Singapore Airlines
- k. Partnership for Economic Growth (PEG)
- l. The United Nations Support Facility for Indonesian Recovery (UNSFIR), a partnership The National Development Planning Agency RI and The UNDP
- m. Food Agriculture Organization (FAO)-UN

The National, Regions & International Activities :

- * 1991 to 1998 Export Promotion (Trade Fair attending), Business Trip and Donor-Grant Arrangement-**Coordinator** to Japan-Taiwan-USA-Italy-France, *A Regular and Sustainable Activities*
- * 1991 to 1994 Technical Assistance and Achievement Motivation through *Community Development* by Pattern Influence in aim **“Product to Market Trend Development”** at the *Rural Cluster* Small Industry (West-Central-East Java & Bali), Supported Program by Ministry of Industry, Ministry of Trade the Region Office of Ministry of Industry-Ministry of Trade (West-Central-East Java, Yogyakarta & Bali) and the National Agency For Export Development (NAFED), *A Regular and Sustainable Program*
- * 1993 Invited Speaker & Paper *“Empowerment & Strategy Positioning of Women Businesses in the Economic Growth Contribution as a must”*, Seminar on Women Business Role & Capacity Building in Technical Trade Development
Organized by the Jakarta Centre District Government
- * 1995 to 1998 Integrated Discussion, Problem Solving-Solution & Action Plan Meeting of All the State Own Enterprises related Raw Material Supply in the aim of Simplifying Process & Readiness Allocation Stock Supply in the aim of *“Best Practices Policy”* for the Small Business Exporters. Coordinating by the HUKUI/ISBEC and Accompany & Arrangement directly by Director General Small Business Development-Ministry of Cooperative and Small Business Development RI
Meeting Room of Director General Small Business Development RI
A Regular & Sustainable Initiative
- * 1995 Organizing Authority & Grant Arrangement and Mission of “The 1st Indonesia Solo Kochi Trade Fair”.
Incooperation of Trade Attache of Republic Indonesia, Tokyo and the Government of Japan.
Supported Grant by JETRO-Japan and Kochi Local Government

- * 1996 Authorized Representative of The Tokyo Gift Trade Fair for Indonesia, speciality Small Producers & Exporters Gift Handicraft items. Incooperation within The Export Support Board-Ministry of Trade RI. Tokyo, Japan.

- * 1997 Invited Speaker & Paper “*SME’s Business Exchange Approaching & Network with Japan Partners & Indonesian Small Business Exporter Context*” Seminar & Government Courtesy Call, Organized by Kochi Chamber of Commerce and Industry and incooperation JETRO Kochi, Kochi City-Japan

- * 1997 Indonesia Solo Kobe Exhibition, “*Indonesia Export to Japan Accessibility Strategy*” Paper, Economic Seminar and Traditional Cultural. **Lead Organizing Authority, Donor-Grant Arrangement & Speakers**, Sponsored by the Kobe International Association (KIA)-Japan and Supported by Consulate General Republic Indonesia Osaka, Japan Kobe, Japan

- * 1997 to 1998 **Lead Organizing & Grant Arrangement Preparation Authority** to Osaka International Trade Fair Commission (OITFC) on behalf of *Dynamics Asia-SME’s International Trade Fair Osaka 98*

- * 1998 Formal Audience to H.E President Republic Indonesia Prof.BJ Habibie in the aim of HUKUI/ISBEC “*success strategic solution*” regarding Japan Rejected Grant Program to GOI Bodies on Export Promotion Program, to be replacement to HUKUI/ISBEC as Extraordinary Export Promotion Grants for *Dynamics Asia-SME’s International Trade Fair Osaka1998* (Indonesia Small Exporters - Free Rental Booth, Hotel Subsidized, Lunch, Local Transport & Sea Freight Full Container Load-Product Participants, carried until to Booth Fairground Osaka), continued by Press Conference & QA
Bina Graha-President RI Palace

- * 1998 **Key Panelis** (Presentation **Solution Strategy**, Research & Studies Base), Paper Seminar “*Corporate Management to Overcome the Economic Turmoil, the Road to ASEAN Economic Recovery*”, held at Osaka City, Bangkok & Jakarta (**Simultaneous** Integrated TV Conference support), Organized PREX-Japan & Sponsorship of JICA-KANKAIKEN, Japan

- * 1998 Invited Speaker & Paper, “*Domestic Trade Development Prospect & Export Cooperative in Gender Perspective on Handicraft Industry*”, Seminar & Business Matching within the State Own Companies (National & Regions), Organized Ministry of Cooperative & SME’s RI

- * 1998 Invited Speaker (the only one) & Comparative Study In-cooperation SME’s Italy and Indonesia, Paper “*Creating Opportunity on Trade & Investment Network between Italy and Indonesia*” Seminar at Verona, Ancona & Bologna, An Indonesian Governmental InterMinistrial and SME’s Forum Delegations
The Prime Minister of Italy *initiative-invitation, HE Romano Prodi*)

The Government of Italy, funded
Conference Room at Verona, Ancona & Bologna - Italy

- * 1999 **Indonesia Organizing Committe** for Asian Development Bank (ADB)-
Manila on ADB Workshop “SME’s Development in the East ASEAN
Growth Area (EAGA) in, *Consolidation, Integration & Cross Cutting*”,
ADB-Final Workshop Conclusion for the HUKUI/ISBEC duties,
a. Recommended Development Partner : “*Infrastructure*”
b. Recommended Development Partner : “*Business Support*”
Sahid Raya Hotel Makassar, South Sulawesi Province

- * 1999 Invited Speaker & Paper “*Readiness Jakarta Local Government within
Economic Performance Anticipate Decentralization & Globalization*”,
Seminar, the HUKUI/ISBEC Organized,
Jakarta Region Office Ministry of Industry & Trade funded,
Hotel Treva International, Jakarta

- * 1999 President & Member of the Board, The National Integrated Board on
Planning, Policy Reform & Implementation for SME’s Strengthen,
“*Restructuring Economy Fundamental System, base on Market Mecha
nism*”, A Comprehensive-Masterplan Draft Strategy Concept & Panel
Discussion (*the first* Incooperated of Governmental & Bodies, Private
Sector Institutions and the Business Supporting Institutions)
Decreed by Director General of Small Scale Industry & Small Trade-
Ministry of Industry & Trade RI within Director General SME’s Deve-
lopment-Ministry of Cooperative & SME’s RI
SK. No.13/DJIKDK/KEP/V/1999, May 12nd, 1999

- * 1999 Invited Participant, “ASEAN Exchange Traditional Product” Seminar
and Exchange Product Diversification & Community Development
Dialogue,
Supported by Ministry of Foreign Affair Republic of Indonesia and
funded by the Thailand Ministry of Cultural.
Royal Princess Srinakarin Hotel Bangkok, Thailand

- * 1999 Formal Audience to H.E. Vice President Republic Indonesia, Mdme
Megawati Soekarnoputri in the aim of “*Strategic Position in the Policy
Reform Partnership, Economic & Skilled Development, Global Linkages
and Foreign Currency Contribution of the Small Business Exporters*”,
continued by Press Conference (17 days after the National Election)
Vice President RI Palace, Jakarta

- * 1999 Invited Speakers on Studies Presentation & Strategic Concept Solution
Paper, “*Strategic Role of the Global Small Business Institution as an
Applied Advocacy Resources for Condusive Strategy Policy, Result A
Comprehensive Business Network Solution*” – in Promoting : “*the
Public-Private Partnership*”, SME’s Development in Indonesia Work

shop, Organized The Asian Development Bank (ADB) - BAPPENAS-
The World Bank - International Labor Organization (ILO).
Borobudur Hotel InterContinental Jakarta

- * 1999 Invited Panelis on National Seminar, *Paper* : “*Business Role and the Supporting Institutions Integrated on Free Market Competition Anticipating **incoming** Decentralization Law*”, Bali Anticipation Effort for Decentralization Law to the Perspective in New Restructuring System. Organized & Supported by the Local Government of Bali Province in cooperation the Government Badung Regency, Bali Beach International Hotel, Bali
Continued *Live-Interview* Afternoon in Breaking News, TVRI Studio-Denpasar
- * 1999 to 2002 *Team Leader, **Field Research*** & all Stakeholders Seminars for South Sulawesi for “Policy Reform for Increase SME’s Growth (PRISM)” Project Integrated in Facilitating Effort among the Key Policy Making Decision of the Stakeholders Dialogue for Partnership Building on the Policy Constraint, Burden and Barrier.
Courtesy Call by the Vice Governor of Economic and the Chairman of the Local Parliament of South Sulawesi Province
The Asia Foundation-PEG-USAID Project funded.
“*Organized and Field Progress Development*” by the HUKEL/ISBEC
A Regular & Sustainable Program
- * 1999 Invited Speakers & *Paper*, represent ASEAN Countries, “*Linkages the Small Business Women Entrepreneurship through Borderless Achievement, Advantages & Multiplying Opportunities*”, on Women Mean Business : “A Global Lessons Without Borders Exchange, A Women SME’s Owners International Conference”,
Organized & Sponsored by US First Lady Mdme Hillary Clinton and Her Majesty Queen Rania of Jordan,
Supported The Asia Foundation-USAID
The Westin-River North Hotel, Chicago-USA
- * 1999 Invited Speaker & *Paper* “*Women Small Business Owners Strategic Role through Business Interlinkages & Institution on Gaining Global Free Competition*”, A Dissemination, Identification & Constraint on Implementation Seminar, of the Women SME’s Owners International Conference Chicago-USA,
Supported The Asia Foundation,
Hyatt Hotel Surabaya, East Java
- * 1999 Invited Participant, “*Creating Public-Private Partnership Against Corruption*” An International Conference,
Supported by USAID & The Asia Foundation,
EDSA Shangri-la Hotel, Manila-Phillipines
- * 2000 Special Invited Presentation Studies *Paper* & Panel Discussion to the All JICA Experts/Consultant on “*SME’s Barrier to Entry & Solving*

On Trade & Investment, A Promotion and Economic Growth in the Constraint-Burden Issues”,
A View & Outlook of Current Indonesia Economic Crisis conditions.
Meeting Room, JICA-Japan Jakarta Office

- * 2000 *Team Leader* Field Research & Paper in the 1st Seminar : “*Overview SME’s Positioning & Strategy against of Constraint and Challenges to the Globalization Perspective*” Paper in the 1st Seminar, a Research & Study to the Stakeholders at South Sulawesi Province, a PRISM Portion of the Members Institutions Project Program.
The Asia Foundation-PEG-USAID Project funded
Hotel Sahid Raya Makassar, Makassar-South Sulawesi
Organized & Field Development by the HUKUI/ISBEC
A Regular & Sustainable Program
- * 2000 to 2002 Invited **Strategic-Lecturer** for the New Economic Transformation/ Changes Paradigm and Capacity Building, “*The 3-Components of Simulataneous Challenges as Structural Constraint to Re-Build New-Economy Competitiveness*” Workshop, for the Bureaucracy Encelon I & II Level of the Local Government of Indonesia (Provinces and the Regency) - *Training of Trainer (TOT)* Programme, in the aim for Changes Point of View, Perception, Frame Pattern & Opinion into the New Paradigm match to the Global current-conditions,
Organized by Badan Pendidikan & Latihan-Ministry of Home Affairs and Decentralization RI, Jakarta
A Regular & Sustainable Program
- * 2000 Organizing Authority of Indonesia SME’s Delegation on “ASEAN Overseas Management Seminar”, Organized by Pacific Resource Exchange Center (PREX),
Full Grant by the JICA-Japan,
The New Reinnasance Hotel, Kuala Lumpur-Malaysia
- * 2000 *Cooperation Agreement* signed between the “National Association of Small and Medium Enterprises (NASME)”-Republic of China (ROC) and the “Indonesia Small Business Exporters Consortium (ISBEC)”- Republic of Indonesia, in Comparative Study Mission on “Legislation, Local Government and SME’s Policy & Programme in ROC”
The Asia Foundation-PEG-USAID funded
Taipei and Yilan City, Taiwan-ROC
- * 2000 Invited Panelis & Paper, “*Readiness Local Government Jakarta within Exporters in the Challenges of Decentralization & Globalization*”, Seminar,
Keynote Speaker Vice Governor of Economic the Jakarta Province and Taiwan (ROC) Trade & Economy Jakarta Representative Office
Funded by Jakarta Region Office Ministry of Industry and Trade,
Organized by the HUKUI/ISBEC
Hotel Treva International, Jakarta

- * 2000 Invited Panelis & Paper Proposed, “*Reengineering on Quality Control Standarditation & the Small Business Exporters Competitiveness Role*” Seminar,
Organized by Badan Standardisasi Nasional (BSN)-Republik Indonesia Ruang Seminar Badan Standardisasi Nasional (BSN)
- * 2000 Invited Strategic Resources & Panel Discussion on *Community Development related Business Link* by the Deputy Community Participation & Business Link-State Ministry of Public Works RI and Staff, in the aim of Paper : How to Empowerment Small & Medium Enterprises(SME’s) related Community Development Strengthen through Pattern Influence Meeting Room, Deputy V for Community and Business Environment-State Ministry of Public Works RI
- * 2000 Comparative Study on “Legislation, Local Government & the SME’s Policy in USA”, Washington DC & San Fransisco, included Congress, USTR, Regency Government, The World Bank HQ, The Silicon Valley and the SME’s Associations - ***Dialogue***
The Asia Foundation-PEG-USAID funded
- * 2000
Jul to Nov *Team Leader Field Research & Working-Paper Symposium “**Simplifying Licency** Result Opportunities & Stimulating Small Business Development on Decentralization and Free Market Competition Challenges”*,
A Symplifying Effort on Small Business Licencies Constraint at area of JABOTABEK, Sulawesi Selatan & Nusa Tenggara Barat),
A Research Presentation and *Concept & Solution Recommendation* by *Implementation Policy-SOP* (Standard Operation Procedure) to the Spea kers of Government Licency Authority, Directorate General Domestic Trade-Ministry of Industry and Trade RI (MOIT), The Stakeholders and the *Parliament-Komisi V* (Trade and Investment Commission).
A Small Grant of the the PEG-USAID,
Organized by the HUKUI/ISBEC.
The Regent Jakarta Hotel
- * 2000 Invited of limited-prominent Institutions represented of the National Bank, International NGO & Export Association in Panel Discussions
In the aim of View & Concept Strategy in support through the Private Sector’s Contribution for Economic Policy Reform and Development. HUKUI/ISBEC the only one proposed Priority, Fundamental and Break-through System & Strategy Concept (within an initial SOP) for the next incoming CGI Program Meeting Tokyo-Japan.
Prepared & Lead by the Coordinator of the Private Sector Development (PSD)-World Bank Jakarta Office.
Meeting Room, the World Bank Jakarta Office
- * 2000 Invited Speaker & Paper “*Indonesian Woman SME’s Owners Challenges in the Economic Turmoil & Free Market Competition*”, Workshop
The USAID Annual RETREAT,

Organized by the USAID
Novotel Resort Hotel, Bogor

- * 2001 Final Research & Working Paper and Speaker : “*Development Effort & Support on SME’s Export Oriented*” on The Integrated National Conference in Finalizing “PRISM Project” of the All Grantees Institutions. Funded by USAID-PEG-The Asia Foundation.
Organized by the HUKUI/ISBEC.
Gran Mahakam Jakarta Hotel

- * 2001 Invited Speaker & Paper “*To Search & Design Accessibility Business Opportunity at the Region*”, Workshop
Organized by Ministry of Home Affairs & Decentralization RI,
Hotel Bumi Karsa, Jakarta

- * 2001 Invited Speaker & Paper “*Business Conducive Climate Development through Region Substantive Policy*”, Workshop
Organized by the Ministry of Home Affairs & Decentralization RI,
Hotel Bumi Karsa, Jakarta

- * 2001 Invited Panelis & Solution Paper “*Region Strategy on Trade & Investment Growth Acceleration through SME’s **Border Trade** and Community Development Link*”, A Seminar on Bilateral Border Trade-Policy Constraint-Barrier between Kalimantan Barat-Indonesia and Sarawak-Malaysia, Lead by Deputy Governor of Economic Kalimantan Barat Province within the Several Bupati Regency,
Supported by The Asia Foundation-PEG-USAID,
Hotel Mahkota, Singkawang City-Kalimantan Barat

- * 2001 Invited Panelis & Paper “*Business Conducivity as Substantive Implementation through Investment Policy Reform in Decentralization*”,
A **Technical Consultative** Meeting on Economic Development and **Region Investment** of Ministry Home Affair RI (National, Province and Regency– Key Officials), related Implementation Observe and Business Conducive Climate,
Organized of Ministry of Home Affairs RI.
Hotel Mercure Rekso, Jakarta

- * 2001 Invited Speaker & Paper, “*Proportionalizing on Substantive Competition based Trade Policies*”, Seminar - in Promoting Competition based Trade Policies, Welcome Speech by Mrs..Mari E. Pangestu
Organized by the Centre for Strategic and International Studies (CSIS) incooperation with Columbia University Programme
The PEG-USAID supported
Borobudur Hotel, Jakarta

- * 2001 Invited Speaker & Paper, “*Accelerate & Export Drive on SME’s Product Competitiveness through Strategic Policy Reengineering on New Economic Structure*” Seminar and Organized by Karimun Regency Government incooperation Directorate General Small Industry and

- Medium Trade-Ministry Industry & Trade RI, A Subcontract Prospect Development and Investment Opportunity in Karimun Regency-Riau Province on the High Value & Potential Commodities Resources, Patra Jasa Hotel, Jakarta
- * 2002 Invited Participant, “Integration Civil Society, Political Party and the State”, An International Conference, funded by National Endowment for Democracy (NED)-USA and The Asia Foundation
J.W.Marriot Resort Bangkok, Thailand
 - * 2002 Invited Panelis & Paper “*Empowerment SME’s Agrobusiness Export Oriented*”, Workshop
Organized by Institut Pertanian Bogor (IPB),
Komplek Bidakara-Pusdiklat Bina Sentra, Jakarta
 - * 2003
Feb to May *Team Leader Field **Research & Working Paper** “SME’s Exporters Constraint and Burden at Kabupaten and Kota Bekasi on Decentralization & AFTA” Seminar, an Effort Recommendation & Solution Strategic Policy Concept, base on Strategic Environment & Infrastructure Export Manufacturing Industry related Urban Area of the Capital City, Keynote Speech by the Vice Bupati Bekasi Regency Supported by the PEG-USAID Small Grant Organized by the HUKUI/ISBEC Hotel Horison Bekasi, Ballroom*
 - * 2003 Invited *Strategic-Lecturer on Paper “How to Build A New Economic Structure & Region Corporates”*, Workshop for the Key Bureaucracy of Banten Province and all the Regencies
Organized by the Government Banten Province,
Mambruk Anyer Resort Hotel, Banten Province
 - * 2003 Invited *Expert Critical Evaluation* on the “Micro, Small and Medium Enterprises **Public Law-Bill**” on Final Draft in the aim of Substantive Focal Point Legislation for the *Team Pengkajian dan Pengembangan Koperasi, Usaha Kecil & Menengah*-Ministry Cooperative & SME’s RI Meeting Room, State Ministry of Cooperative & SME’S RI Office
 - * 2003
Jun to Sep “Dessemination, Identification & Barrier on Women SME’s Owners to Access Economic Sources”, *Research Consultant & Project Coordinator Seminar* at Yogyakarta (Yogyakarta Plaza Hotel) and the Final Seminar Jakarta,
Supported by The Asia Foundation-USAID
Organized by The HUKUI/ISBEC
Hotel Santika, Jakarta
 - *2003 **Lead Institutions** of *The Economic Cluster* of Indonesian Public Policy Network, which is a United Nations Support Facility for Indonesian Recovery (**UNSFIR**), a partnership of UNDP & BAPPENAS RI initiative (**elected** by the selected members of the Prominent State University. The Indonesian Chambers of Commerce & Industry, Association Business and

The NGO's related.

The Framework propose draft process regulation: **Not Allowed**-prohibited through *plagiat copy paste-cut, Google, Research base & others internet sources, regard have to in certainty resulted multiplying effect and sound* in connection impact of the Paradox Globalization challenges status

- * 2003 Memorandum of Understanding (MOU), a formal signing between The Himpunan Usaha Kecil Eksportir Indonesia (**HUKEI**)/Indonesia Small Business Exporters Consortium (**ISBEC**) within The United Nations Support Facility for Indonesian Recovery (**UNSFIR**)
- * 2003 Invited Discussant on "Roundtable Consultation on the Reports for UNCTAD/ UNDP Programme on Globalization, Liberalization and Sustainable Human Development", HUKEI-South Sulawesi Region Executive Board,
Organized & Funded by The UNSFIR and Ministry of Foreign Affair RI Hotel Quality Makassar, South Sulawesi
- * 2003 **Leads Institutional** (Non Governmental) of **Economy Working Cluster** incooperated Ministry Coordinator of Economic and Ministry Industry & Trade RI (The Government of Indonesia) and **Globalization Working Cluster** incooperated Ministry of Foreign Affairs RI, **elected** by the Selected-Prominent Member Institutions, for "The United Nations Support for Indonesian Recovery"(UNSFIR)-Jaringan Kebijakan Publik Indonesia (**JAJAKI**), An Integrated & Sustainable Institutional Member Programme through "**Strategy Policy Reform Concept**" for the "New Election Government" forward
- * 2003 **Press Conference** on "*GOI Performance for Economy Evaluation in Policy Reform and Preliminary Breakthrough Concept on New Competitive Economic Structure before The New Election Government*", an Analyzing & Evaluation Research-Studies Presentation and Q & A, Presentation & Organized by the HUKEI/ISBEC and accompany with United Nations Support Facility for Indonesian Recovery (UNSFIR). Hotel InterContinental Mid Plaza, Jakarta
- * 2004 Invited Discussant, "Future Expectation Doha Consultation Round Post Cancun Ministrial Conference and Indonesia Readiness" Panel Discussion, A HUKEI/ISBEC Critical Comment & Recommendation of the *Weakness Capability Related Concerning Indonesia Future Strategy & Bargaining Position and Focusly on Trend Potential Export Product*, Organized by WTO Forum incooperation Ministry Foreign Affairs RI, Ministry of Foreign Affairs RI, Nusantara Room
- * 2004 Invited Institutions Panelis (on behalf the National Executive Board)-HUKEI Nusa Tenggara Barat (NTB) Region Executive Board, A Panel Discussion on "The Effort Delive Factors to Push and Encourages SME's Development Succeed",
Organized by Ministry of Cooperative and SME's RI, incooperation

The Indonesia-Japan Economic Cooperation Work Team/JICA funded,
Borobudur Hotel, Jakarta

- * 2004 Invited Panelis Strategy Concept, SME's Burden on Export Drive for incoming APEC Conference Chili, South America, A Draft for State Ministry Cooperative & SME's Republic Indonesia delegation.
Paper : *"Challenges & Network Problems on SME's Potential Export Product"*,
Organized State Ministry of Cooperative & SME's RI
Hotel Bumi Karsa, Jakarta
- * 2004 Invited Speaker & Panelis : Accelerating SME's Potential Incoming Incooperated within Mid-East European Countries- The Ministry of Foreign Affair RI Seminar, Paper : *"Breakthrough Strategy Policy as Key Accesssibility on Trade & Investment Mid-East European Countries within Indonesia"*,
Organized Ministry of Foreign Affairs RI,
Patra Jasa Hotel, Semarang-Middle Java
- * 2004 *The Only One Invited Association* base on Policy Expert Partner, Request by The State Ministry Cooperative & SME's RI, in participating of All Director Level Encelon II Bureaucracy, in the Aim of SME's Stimulating Growth & Fundamental Founding "The New Strategy Policy Reform Concept-Bill through "A Simplification Licencing start Fundamental Domestic Trade", A **100 days Target** of the Ministrial New Government Presidential 2004-2009.
The Lead Reengineering Concept by the HUKUI/ISBEC,
Minister-Meeting Room, Ministry of Cooperative & SME's RI,
- * 2004 Formal Audience to the Minister of Industry RI, in the aim and effort Restructuring & Resettlement Small Industry Structure linkage Market Trend Mechanism through Comprehensive Strategy Policy Reform and Renewal of the formal Decreed of Director General of Small Scale Industry & Small Trade-Ministry of Industry and Trade RI within the Director General SME's Development-Ministry of Cooperative and SME's RI, vide SK. No. 13/DJIKDK/KEP/V/1999, May 12, 1999
- * 2004 "Concept of System & Implementation", Invited and Concept Request by The World Bank HQ, the Senior Consultant Task Team Mission on *"Alternative SME's Credit Intermediation Facilitation"* in a Newly Strategy Policy Conceptualization Role, provide to increase the Micro, Small & Medium size enterprises Growth and create visible improvement in the Economy for extend Credit in the aim of Best Practices and Channeling mechanism.
Meeting Room, The World Bank Jakarta Office
- * 2005 Invited Speaker & Panelis : Optimizing A Cross Alliance Strategy on Market Opportunity Benefit's at Mid-East European Countries, Panel Discussion, Paper : *"Team Work A Cross Institutions between Private Sector & Government, The Once Alternative Strategy Policy*

Breakthrough Bill to European Countries”, the Aim of Settlement “An Integrated Team Work on Breakthrough Global Penetration & Accessibility Policy Strategy into the European Countries”,
Organized by the Ministry of Foreign Affairs RI
Hotel Ambhara, Jakarta

- * 2005 Adjustment, Enrichment & Up Date on JAJAKI Secretariat Draft Concept & Framework Document-in Progress for “White Papers Policy”, **in position Lead Institution**-Economic Cluster of Jaringan Kebijakan Publik Indonesia (JAJAKI)/Indonesian Public Policy Network-United Nations Support Facility for Indonesian Recovery (UNSFIR), *A Public Consultation & Discussion Series*.
Organized by : Badan Kerjasama Pembangunan Regional Sulawesi (BKPRS)/Regional Cooperation Sulawesi Development Board, as member of JAJAKI-UNSFIR and the United Nations Support Facility for Indonesian Recovery (UNSFIR).
Hotel Marannu Makassar, Morante Ballroom, South Sulawesi Province

- * 2005 Invited Speaker & Paper “*Benefit & Advantage of Property Right for the Small & Medium Enterprises*”.
Organized the Jakarta South Region Office of Industry and Trade.
PKBI Building, Auditorium Room, Jakarta

- * 2005 Invited Speaker & Paper “*Consistency The Business Community on Raw Material, Packaging & Distribution*”, A Socialization Law No.8, 1998 for the Consumers Protection.
Organized Jakarta South Region Office of Industry and Trade.
Ambhara Hotel, Jakarta

- * 2005 Selected & Limited Prominent Institutions – Discussant and Concept Sharing in “*The Strategic Issues & Analyzing in Business, Technology and Ethics in Indonesia*”, in the twin round tables.
Lead by Executive Director of The Institute for Business, Technology and Ethics – *DR.Albert M.Erisman*
Hotel Pan Sari Pacific, Jaya Room, Jakarta
Organized & Fasilitated by The American Embassy, Jakarta

- * 2005 Formal Audience to the State Minister of Administrative Reform RI, in effort of the “Public-Private Partnership” in **Resettlement** of Strategy Policy Reform Concept (comprehensive, masterplan & linkages) of : “*System Mechanism Birocracy, Cross Cutting Linkages InterMinistrial Strategic Formulation, Capacity Building (competitiveness, innovation, initiative-productivity & optimizing public services), Good Governance performance through e-Government and Duplicated Licency Reform*” (to be “*Registration*” base).
Minister Official Room, the State Ministry of Administrative Reform RI

- * 2005 Live Interview from the Radio Netherland, Hilversum : “*The Entire of Economic Structure Conditions, related Current Constraint & Burden*

and Breakthrough Strategy Policy Solution Concept in Indonesia”.
The Official Radio of Netherland, Hilversum, Utrecht.

- * 2006 Invited Discussant The National Conference “On Eastern Indonesia Development Program Sulawesi Development Vision 2010” , A United Nations Industrial Development Organization (UNIDO) Programme and the Stakeholders.
Organized by The Ministry of Industry RI.
Wisma INDAG, Cisarua-Bogor.
- * 2006 Selected-Prominent Invited Institutions in the aim Concept Assessment “Multystakeholders Focus Group Discussion (MFGD) Contribute the Review on SDV 2010 Study”, accompanied all Governments related. The HUKKI/ISBEC, the only one Private Sector Exporters Institutions, to Presented A Reasonable, Best Practices & Acceptable Concept Implementative Program Formulation, related Local Government conditions in Leadership Mindset, base on the principle of the United Nations Industrial Development Organization (UNIDO), Sustainable Development Program Scheme.
Prepared by The Master Degree College-Institut Pertanian Bogor (IPB).
Meeting Room IPB-Master Degree, Bogor.
- * 2006 Selected Prominent Institutions - Discussant and Concept Sharing in the “ A-Z : Building a Successful Small Business”, Workshop.
Lead by Agency Director Virginia Department of Business Assistance—*Charlie “Chuck” H.Mills, III*
Invited & Facilitated by the Embassy of the United States of America - The Public Affairs Section.
The American Club Office, Jakarta
- * 2006 Invited *Panelis* Strategy Concept, an International Experts Group and Panel Discussion on Accelerate & Expansion Effort on Opportunities Cooperation between European Union & Republic Indonesia in the aim of Export Drive related the National Economy Development Strategy at 1st session : “*Public-Private Partnership : Founding a Breakthrough Strategy Policy as method & rarity Solution to Accelerate & Extensification EU Market*”, accompanied by the Director General for American-European - Ministry of Foreign Affair RI and *H.E. Ambassador* of the European Commission to Indonesia, against the *Discussants Members* from the Ministry of Trade RI, BAPPENAS RI, The National Investment Coordinating Board (BKPM-Pusat), the Universitas Indonesia and the Economic Expertize.
Organized by the Ministry of Foreign Affairs RI.
Hotel Grand Angkasa, Ballroom, Medan-Sumatra Utara Province.
- * 2007 Invited *Panelis & Strategy Solution* : Capacity Acceleration to the Karo Regency on Global Linkages through Technical Cooperation Facility, Paper : “*SME’s Karo Regency Strategy on the Natural Resources Advantages Converse to be Export Potential against the Free Market Global Competition*”.

Keynote Speech by the H.E Indonesian Ambassador for the Netherland and Dialogue Hearing : Karo Regent & Staff and the Head & All Vice Chairman Parliament of Karo Regency-North Sumatra Province with the Stakeholders Discussants.

Organized by Directorate of Technical Cooperation-Ministry of Foreign Affairs RI and supported by the Karo Regency-North Sumatra Province. Hotel Sinabung Resort, Ballroom, Berastagi-North Sumatra Province.

- * 2007 Invited Discussant for Recommendation-Formulation Forum on “APEC Digital Economy Forum for Women”, a partnership of the Indonesian Institute of Science (LIPI) and the Asian Pacific Women’s Information Center (APWINC)-Korea with Ministry Research & Technology RI & Ministry of Women Empowerment RI.
Keynote Speech by Minister of Women Empowerment RI.
Organized by Indonesian Institute of Science RI
LIPI Building, Seminar Room, Jakarta
- * 2007 Bilateral Panel Discussion between Private Sector Institution, the Himpunan Usaha Kecil Eksportir Indonesia (HUKEI)/Indonesia Small Business Exporters Consortium (ISBEC) and InterMinistrial Government Official of Republic of Uzbekistan in the aim of preliminary relationship building on simplifying Business constraint-burden & Economy Policy Linkages for the SME’s Uzbekistan and Indonesia.
Organized by Embassy of Republic Indonesia in Uzbekistan, *initiative*. Hotel Aryaduta, Jakarta
- * 2007 Invited Panelis & Strategy Solution : Capacity Building for the East Indonesia Area Provinces, Regencies & Cities Key Bureaucracy’s, Paper : “SME’s Strategy East Indonesia Area on Natural Resources Benefit & Advantage converse to be Export Potential against Global Free Market Competition”.
Keynote Speech by the Director of Technical Cooperation, Ministry of Foreign Affair RI.
Organized by Directorate Technical Cooperation, Ministry of Foreign Affair RI; held Hotel Aston Ballroom, Jakarta
- * 2007 Invited Discussant who’s majoring contribute in founding *fundamental-structure concept reference* in the aim of resettlement the National Policy Reform Strategy of Horticultural (a selected-limited Institutions of the Business Association, the Academic, the NGO’s & Donor International related participants).
Organized & Lead by Director General Horticultural-Ministry of Agri culture RI.
Meeting Room Director General Horticultural-Ministry Agriculture RI
- * 2007 Invited Participant in the 1st National Conference on founding the Horticultural National Policy Reform Board (attended of the Business Associations, the NGO’s, the Academics, the individual Businesses and the Governments related) and elected as one of the Formatures for the 1st Indonesia Horticultural Counsel.

Organized by Directorate General Horticultural-Ministry Agriculture RI
Supported by the Amarta-USAID
Hotel Bumi Karsa, Bima Room, Jakarta

- * 2008 Decreed for Director of Trade Policy Resttlement Board - *The Indonesia Horticultural Policy Reform Counsel*, a Public-Private Partnership Institution between the Directorate General Horticultural-Ministry of Agriculture RI and the Business Associations related, at the National level.
Meeting Room Director General Horticultural-Ministry Agriculture RI.
- * 2008 The HUKUI/ISBEC team mission, *representing* of the Government of Republic Indonesia related *G to G Bilateral Cooperation* implementation-action plan by Indonesia to Uzbekistan, to Potential Agriculture Product & Commodity Farmers Export Oriented base on Interactive-Brainstorming-Motivation Building Learning through *Advance Technical* Method in the aim of producing process, export challenges & climate changes inclusive the New-Economy Policy Capacity *problem solving* in the frame-work accessibility into the Free Market Global Competition at the Regions of Kashkadarya, Republic Karakalpakstan and Namangan.
All participants SME's and Supporting Institutions were covered by Certificate & Accredited by the HUKUI/ISBEC and the UNDP Uzbekistan.
Organized by the United Nations Development Programme (UNDP) – Uzbekistan, the European Union funded and Supported by the Indonesian Embassy in Uzbekistan.
Held at Kashkadarya Province, Namangan Region and Republic Karakalpakstan.
- * 2008 Invited Key-Panelis on *stimulating-exploring in new-idea* “product and services” through brainstorming discussion at ***Creative Economic Week***, declared & opening by the President of Republic Indonesia.
Jakarta Convention Center Hall, Jakarta
- * 2008 Invited Speaker & Panelis : How to Create an International Trade Finance Business, Paper “*Different Paradigm, Point of View, Understanding and Strategy Concept Problem Solving on the Small Business Export*” for all the Head of Branch Office Indonesia PT. Bank BRI (Persero) Tbk
Organized PT.Bank BRI Tbk, a State Own Bank – Education & Training Centre Division, Head Office
Education & Training Centre Head Office, Conference Hall , Jakarta
- * 2009 to
2010 **Special Duty** (initiator-promotor) of the Director General Horticulture-Ministry of Agriculture RI and Indonesia Horticultural Policy Reform Counsel, in the aim of Breakthrough Strategic Resettlement Concept into the Draft Public Law-Bill, a priority-strategy-breakthrough Public Law Legislation,
Authorized Portion in :
 1. Trade Re-Design on Revitalization & Competitiveness Market Access

2. Founding specific & characteristic Agriculture Financial Alternative Support Institution.

The 1st Horticulture Legislation to the Parliament of Indonesia.

- * 2011 Invited Speakers on Bio-based Economy Seminar, “Toward Sustainable Production and Application”, an Elevator Pitches of 1 of 3 Indonesian Companies across 3 Dutch Companies of Dutch Delegation Companies. An integrated mission Research Centre University, Climate Energy & Environment Ministry and BioTech Companies of the Kingdom of the Netherlands.
Support by Kingdom of the Netherlands
Organized by the Embassy of Kingdom the Netherlands, Jakarta and INA. Ministry of Education RI, Conference Hall, Jakarta
- * 2011 Invited Panelis on Development, Challenges & Breakthrough Solution, a
(3 days) Synchronizing Panel Discussion on Mangosteen (the most Potential Export Exotic Fruit) within Stakeholders, related of :
 - a. Climate Change, impact of Global Warming
 - b. Development from Small Traditional Forestry to be Plantation EstateOrganized by Directorate General Horticulture-Ministry of Agriculture RI
Hotel Perdana Wisata, Bandung-Jawa Barat
- 2011 TVRI-National, Public Discussion on “Indonesia Export Competitiveness” between the HUKUI/ISBEC, Director General International Cooperation-Ministry Industry RI and DPR-RI Commission-6
- 2011 Invited Strategic Speakers on ASEAN-US Food Security Conference “Facilitating Trade through Government Regulation base Competitiveness In-Advancing Food Security” and Panelis for “Public-Private Partnership” Applied of the HUKUI/ISBEC breakthrough strategic concept initiative promote in the 1st International Seminar in Indonesia year 1999, facilitates the Asian Development Bank HQ-World Bank-BAPPENAS RI-ILO
Organized supported by USAID & ADVANCE (Nathan Associate Inc.)
Hotel Sultan, Jakarta
- 2011 Invited Strategic Speakers on Concept of Economic, Trade & Investment Clausul into MOU Draft Bilateral within InterMinistrial officials in aim accelerate to the Non-Traditional Countries starting Uzbekistan
Organized by the Directorate General for Asia-Pacific & African Affairs-Ministry of Foreign Affair RI
Hotel Aryaduta, Lippo Karawaci, Banten
- 2011 NEWS-1 TV First Media, Public Discussion on “Flood of Import Goods Challenges & Problems” between the HUKUI/ISBEC and the Indonesian Farmers Union
Live : TV First Media Station, Jakarta
- 2011 Invited Strategic Speakers on “Private Sector Role, Stratetgy & Women Challenges on Ensuring Urban Food and Nutrition Security” in the Ensuring Resilient Food System in Asian Cities-Food for the Cities-Regional Work

- Shop, representing Indonesia Private Sector Institutions.
Organized & supported by the Food Agriculture Organization (FAO),
Bangkok-Thailand
Hotel Novotel Fenix Ploenchit, Bangkok
- 2012 TVRI-National , Public Discussion on “Position & Challenges of Indonesia Export Goods in the Global Environment Issues”, between the HUKUI/ISBEC, Ministry of Environment RI and DPR-RI Commission-6
- 2012 Invited Strategic Speakers on Symposium “Empowerment Technical-Implementation through “Public-Private Partnership” mechanism from Origin-Promotor the HUKUI/ISBEC breakthrough concept solution lated 1999, in the aim to build a new organization in Ministry Foreign Affair RI.
- A panel discussion across Inter-Ministrial related
Organized by the Ministry Foreign Affair RI
Hotel Pan Sari Pacific, Ballroom, Jakarta
- 2012 MOU : Agreement of Cooperatin between the National African Federated Chamber of Commerce & Industry (NAFCOC) and the Indonesia Small Business Exporters Consortium (ISBEC), whitness signing by Director General National Export Development-Ministry of Trade RI.
Organized by Directorate General National Export Development-Ministry of Trade RI
Trade Expo Convention Centre, Jakarta
- 2012 Invited Concept Sharing Participant on “The Strategies for Improved Food Safety n South East Asia”, Bangkok
Organized by GIZ-Germany
Hotel Swisshotel Nai Lert Park, Bangkok-Thailand
- 2012 Invited Strategic Panelis: Symposium Meet the Indonesian Ambassador on “A Cross-Country Creative for Rattan and Bamboo through Traditional-Craftmentship”, an Eco Green Global Issue.
Organized by Secretariat Directorate General of America Europe-Ministry Foreign Affair RI
e-Corner Epicentrum Walk (Epiwalk), Zona Niaga, Kuningan, Jakarta
- 2012 Invited Strategic Breakthrough Concept Speakers for President RI Mission In Preparation Bilateral Economy & SME’s Agreement to Africa Countries in February 2013, across Inter-Ministrial.
Organized by Directorate Africa-Ministry of Foreign Affair RI
Hotel Royal Bogor-West Java.
- 2014 Invited Strategic Expert (limited) by The National Security Council RI (limited working group discussion) in “*New-Economy and SME’s Export Policy Strategy*”,in the aim of ASEAN Economic Communities (AEC) Challenges and Anticipation, A Single Market December 2015
Organized The National Security Council RI
Hotel Red Top, Jakarta March 5-6, 2014

- 2015 Invited Coach in *Capacity Building on Skilled Up Grading for Women Entrepreneur Jakarta Raya*, Level-1
Facilitate : Training & Education Board, Province Government Jakarta
Training & Education Room
- 2015 Invited Coach in *Capacity Building on Skilled Up Grading for Women Entrepreneur Jakarta Raya*, Level-2
Facilitate : Training & Education Board of Micro, SME's, Cooperative & Trade Region Office Province Jakarta
Training & Education Room
- 2015 Invited Coach in *Capacity Building on Export Market Access for Start up SME's*, Level-1
Facilitate : Training & Education Board of Micro, SME's, Cooperative & Trade Region Office Province Jakarta
Training & Education Room
- 2015 Invited Coach in *Capacity Building on Export Market Access for Start up SME's*, Level-2
Facilitate : Training & Education Board of Micro, SME's, Cooperative & Trade Region Office Province Jakarta
Training & Education Room
- 2015 Invited Speakers in *Coordination & Management on Export Import Performance in the Region*, Seminar within Ministry of Industry and Ministry of Trade RI
Facilitate : Micro, SME's, Cooperative & Trade Region Office Province Jakarta
Function & Conference Hall
- 2015 Invited Speakers in *Up Date Capacity on Financial Performance for the SME's Producer-Exporters*, Seminar within Ministry of Trade RI and State Own Company Bank Mandiri
Facilitate : Micro, SME's, Cooperative & Trade Region Office Province Jakarta
Function & Conference Room
- 2015 The ASEAN Secretariat Invited prominent Business Association "*The ASEAN Single Window & Establishing a Company on other ASEAN Countries*" in Contribution and Share Economic-Policy Draft & Panel Discussion in the aim of Harmonizing Strategy Policy Concept Proposal (as the only one of Indonesia business association in delivered the *standard harmonized policy* Draft proposed), Seminat
Facilitated The ASEAN Secretariat and The GIZ Germany
Grand Hotel Saigon, Ho Chi Minh City-Vietnam, November 9th to 11st
- 2016 Invited Speaker on ASEAN Economy Community (AEC) Seminar and Virtual Exhibition of the Micro Producers Export Development members at

Ministry Foreign Affair RI anniversary.
Conference Room Ministry Foreign Affair RI

- 2017 Invited Strategic Panelis (the only one) for Export Competitiveness and Investment Incentive Regulation Promotion to the Yaman Delegation at Trade Expo Indonesia (TEI) 2017, continue Interview Yaman Media International Convention Exhibition (ICE)-BSD
- 2018 *The 1st Export Start up* Innovation & Breakthrough Challenges-Method through Training-Learning-Education Interactive Discussion (Advance-Content, Comprehensive & Compact) in the aim of founding and into Re-build a “*new-product competitiveness export trend oriented process*” base on majoring local content of the “natural resources and potential waste” for the Micro & Export Small Industry producers (in 4-generated) Facilitated & Sponsored by the Board Training & Education Centre, Jakarta Raya DKI Province Government
- 2019 *International Public-Press Release* via you tube (Linkedin shown), response & propose related President RI Joko Widodo -2nd VISION 2014-2024 New Election at MUSRENBANG BAPPENAS RI (National Development Planning Agency), in provide “Solutions Strategy in Advance Concept Propose related Crucial & Unsolved in Policy” by The HUKUI/ISBEC1991 Team of National Board
- 2020 Special Invited through Linkedin access by the Chief de Mission Netherland for the “Circular Economy & Waste Solution” on Trade and Investment and Seminar Delegates.
Accompany The King & Queen Kingdom of the Netherlands in audience to The President RI Joko Widodo
Shangri-la Hotel, Jakarta

Strategic Resources, Public Opinion Network & Socialization :
“Strategy Policy Reform on the New-Economic Competitiveness Structure from the National and the Regions of the Prominent Media and TV”

Member of the LINKEDIN dashboard : “ALL-STAR”
(registered : *Erwin Elias MM,PhD*)

Member of Twitter (registered : ISBEC)

HUKUI/ISBEC